



Company Profile

Naturamla

- La Natura al Servizio del tuo Benessere

About Us



Naturamla is a young Italian company that develops innovative & highly functional Nutraceuticals and Dermocosmetics with proven efficacy.

It is a company firmly committed to respecting the environment, in line with eco-sustainable development.

Scientific driven, Naturamla is active in :

- ❖ Nutraceuticals
- ❖ Dermocosmetics
- ❖ Pharma R&D projects

Our Mission

Developing and marketing innovative and highly functional "Nutraceuticals" and "Dermocosmetics" with proven efficacy and safety to support well-being and improve the quality of life on the basis of 'Scientific approach'.



*Naturamla primary aim is to develop novel products as Complementary and Alternative medicine (CAM) on the basis of 'scientific approach'.
Antiaging and Regenerative approach starts from nature.*



INNOVATION : Continuously seeking for novel extracts and molecules of scientifically proven efficacy .



QUALITY : High level of Quality control on income raw materials as well as on the final products



EFFICACY : scientific methodology is used to prove efficacy



The Team

Raffaele Ingenito, PhD

CEO

More than 25 years in Big Pharma Companies ,
Expert in Drugs Discovery and Clinical trials



Marco Mattu MD PhD

Co-founder

Expert in Biology and Medical Nutritions



Giuseppe Ferraro / ICT Studio

Regulatory Affairs Coordinator



Maria Teresa Sabbatino

Co-founder



The Operations: wholesalers and distribution



Pharmaceutical Warehouse Distribution (based in Naples)

- *Licensed National distribution*
- *Sales by medical prescription*



Web and Social Warehouse Distribution (based in Rome)

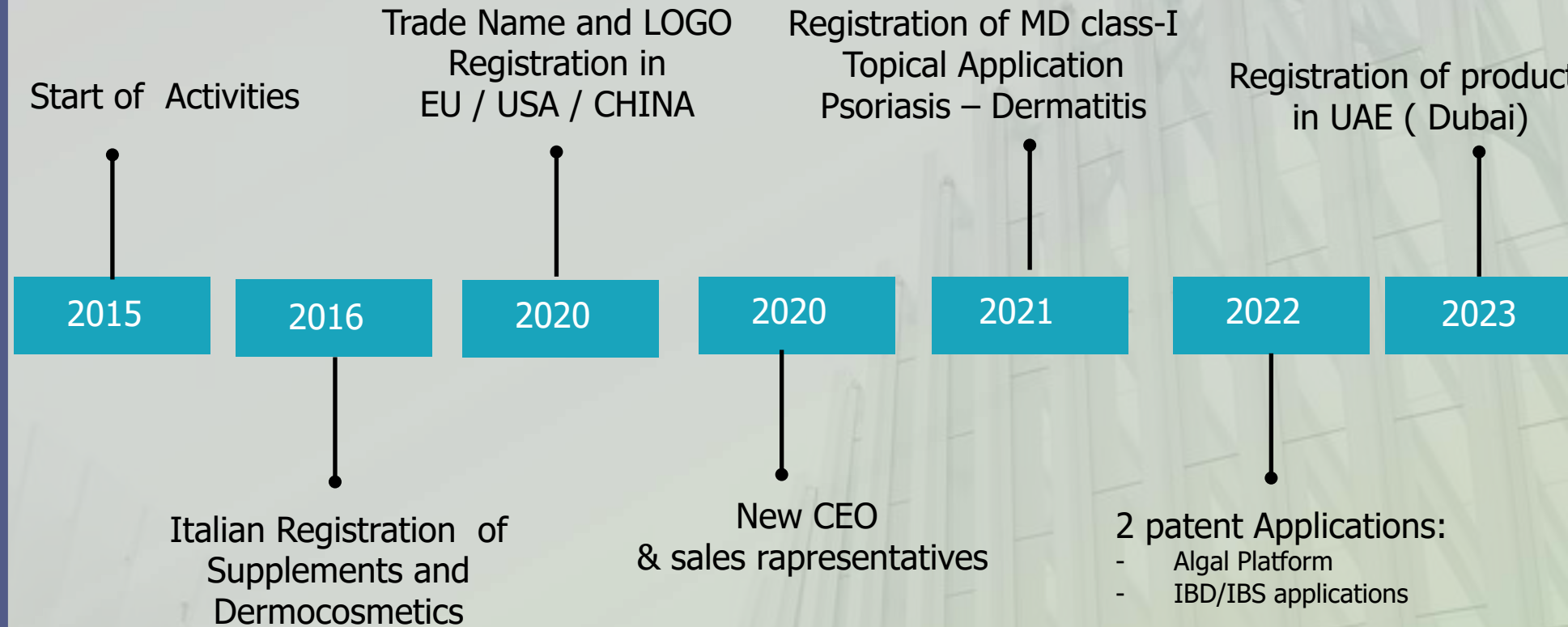
- *Sales from social media, international Firms marketplae and Naturamla website*



Company History



Naturamla was founded in 2015



Our Competencies in Formulation & Healthcare

- Naturamla was founded by two former Merck, Sharp and Dohme researchers with the objective to be inspired by the Nature and use the Scientific approach to build a trustable and effective novel formulations to prevent and treat a series of physiological human conditions that may be altered by life-style, environments, genetics.
- The secret of each of our formulations relies on our Pharma Competencies to drive drug discovery projects to Clinics (Metabolic Disorders) .



Our CEO

- Dr Raffaele Ingenito is the Co-Founder of Naturamla (2015) , CSO and Managing Director from 2020.
- Former Principal Investigator at IRBM Spa (Pomezia- Rome–Italy) 2010-2019 with responsibility in leading different peptide therapeutic drug discovery programs for Big Pharmaceutical Companies.
- He has over 25 years of experience in peptide synthesis, peptide drug discovery and development strategies, including Development and Processing (Merck Sharp & Dohme) .
- PhD in Chemical Sciences from the University of Naples (Italy), Post-Doc at Humboldt-Universität in Berlin .
- Former Senior Scientist and project leader in the Peptide Center of Excellence at Merck, Sharp and Dohme (MRL) from 2003-2010. He is author of many scientific publications in peer-reviewed journals and inventor in different patent/patent applications.



Our BRAND

The **Brand** Naturamla is distributed in Italy



Registered in **EU**, in **US**, in **RPC**, **UAE**



Partnering/Distribution Agreement with Naturcosmo in Germany



Our Markets

- Primary Market is Italy
 - ✓ sales representative
 - ✓ web-based marketplace
- Sales representative in BERLIN (2021)
- Sales representative in DUBAI (2023)



Our Asset



Nutraceuticals

- 8 Supplements on the market



Dermocosmetics

- 7 Dermocosmetics
- 1 Medical Device C-I



R&D Novel Functional Food

Algal Platform developed

- Alternative Vaccine Platform
- Inflammatory Bowel Diseases
- Autism Spectrum Disorders

NATURAMLA

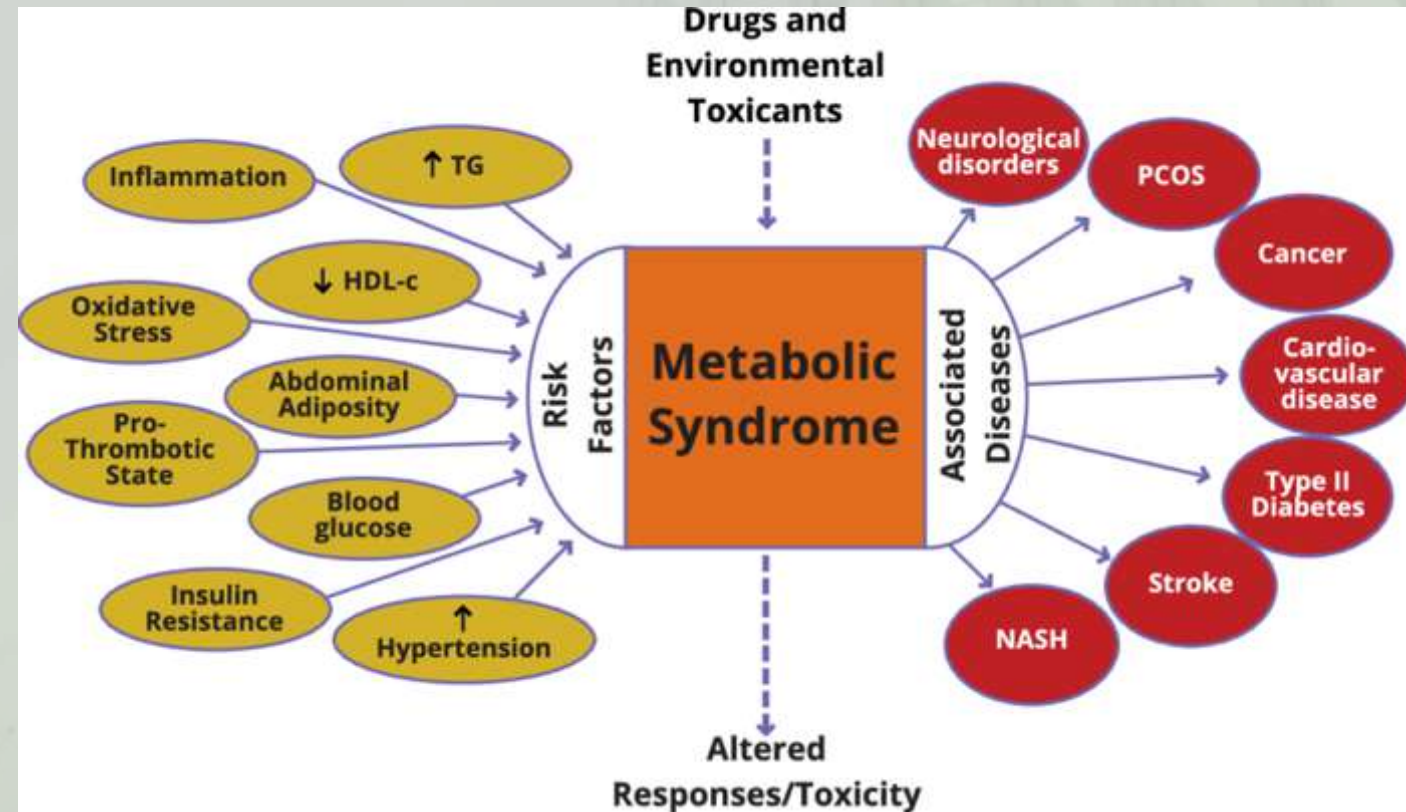


- ❖ *Naturamla supplements are indicated for Metabolic Disorders*
- ❖ *Dermocosmetics intend to treat in a natural but effective skin aging and inflammatory process*
- ❖ *Algal platform is able to support the Nutraceutical and Pharma portfolio in different areas*

Integrated Nutraceutical Approach

Naturamla Nutraceuticals are based on the **Balanced Combination** of Natural ingredients with proven efficacy against **Oxidative Stress**, ROS/NOS, in order to prevent the free radicals responsible for initiating Lipid Peroxidation in the gastrointestinal tract, to prevent and treat pathologies related to the **Metabolic Syndrome**:

- Dyslipidmia
- Diabetes
- Obesity
- Hepatic Steatosis
- Atherosclerosis



Our Supplements

Indications

- Dyslipidmia
- Diabetes
- Obesity
- Hepatic Steatosis
- Atherosclerosis
- Pain /Inflammation



Insulin -Resistance,
PRE-DIABETE / DIABETE
↓INSULIN-RESISTENCE,
↓Glucose,



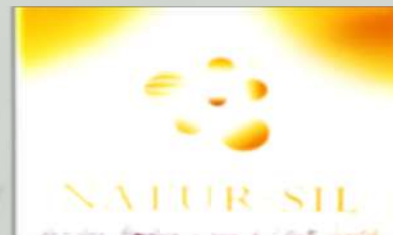
OBESITY & Weight Loss

↑ LIPID & carbohydrate metabolism, ↓Cholesterol, ↓Triglycerides,
↓BMI , ↑Lean mass



DYSLIPIDEMIA

↓LDL-C, ↓C-RP , ↑HDL-C ,



Liver Function – Steatosis

(↓GOT , GPT , ALP , ALT)



Natural Analgesic

Analgesic , Headache, Arthritis , Inflammation



Our Dermocosmetics

Indications

- Anti-dots & Whitening
- Cellulite & Adiposity
- Sun Protection
- Antiaging Sericream line
- MD-Regeneratrive Cream



Antiaging – Intesnive Lift silk

MD – Regenrativer cream



SIERO ANTIAGING



SunScreen Cream



White Natural Cream



LipoRepair Gel

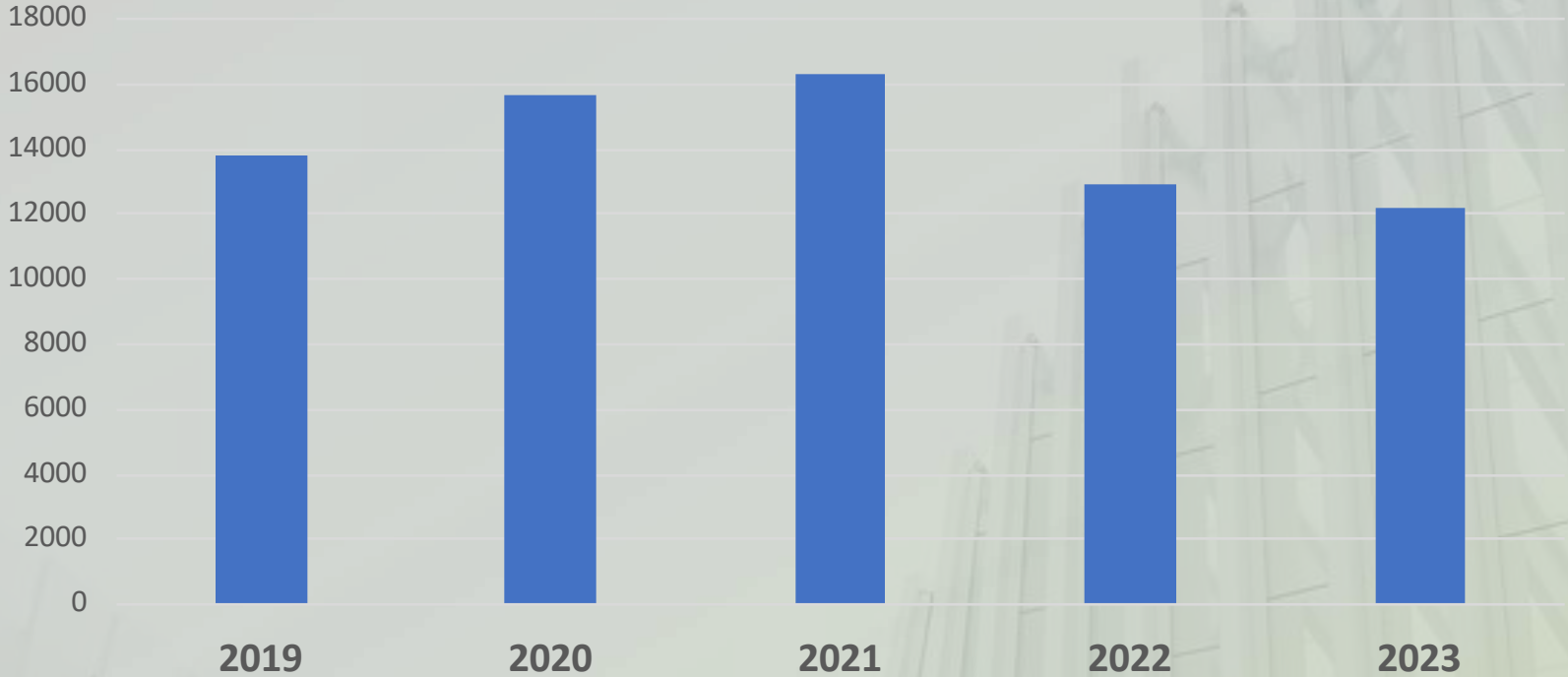
Global unit sales (pieces) in Italy : 2019-2023



2019 – 2023

Italian Global Unit Sales /year

Global unit sales (pieces)



Global unit sales (pieces)

Global unit sales (pieces)

2019	13803
2020	15659
2021	16277
2022	12922
2023	12211

Our customers

B2B

Wholesalers
Distributors
Retailers



B2BC

Pharmacy
Doctors



B2C

E-commerce
Amazon
Ebay
FillHOME



SHOP with us



amministrazione@naturamla.com



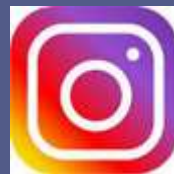
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